

Position: Landscape Designer

Company: Calloway's Nursery

Hours: 35+ hours per week

Job Type: Full Time

Job Description:

Get in on the ground floor with Calloway's newest initiative, Garden Services. Garden Services is a new division of Calloway's, which offers design and installation services to the DFW market. This new service includes landscape design, plant installation, hardscape installation, and much more. We are looking for a highly motivated, creative, and customer service oriented individual to be a part of our design sales team. This position will work closely with our Garden Services Manager, corporate buyers, landscape partners, retail stores, and most importantly, our customers. Our designers will use the Pro Landscape Software, rather than hand drawings, to help set Calloway's apart in this highly competitive industry. Our designers will be instrumental in closing sales at a high rate and will be compensated appropriately through commissioned sales.

Responsibilities Include:

- Provide our customers a great experience
- Use of Pro Landscape Design Software to create inspiring designs for our customers
- One trip to the customer's home to photograph and measure the area or areas to be designed as well as learning what our customer's vision is for the project - a follow up trip may be warranted, as well as, during the installation process
- Our Landscape Designers will work with our customer, landscape partners, buyers, and Garden Services Manager to acquire all the resources needed for the job and schedule the installation
- Contact 811 before installation starts to mark all utilities
- Oversee progression of the project to ensure customer is highly satisfied
- Our Landscape Designers will work out of our retail stores, to assist in adding creative touches to help provide our customers with the vision for their outdoor oasis
- Excellent communication with the Garden Services Manager on a daily basis

Job Requirements:

- Must have a strong knowledge of ornamental horticulture, prefer 2+ years in the retail/landscaping industry
- Must maintain a professional image in all aspects of communication on behalf of Calloway's
- Knowledge of how ecological conditions and how they affect a proposed design
- Bachelor degree in landscape design or landscape architecture
- Must be trained with Pro Landscape software or have an aptitude to learn quickly
- The ability to create realistic drawings by hand, as needed
- The ability to organize and manage multiple projects at one time
- Have a valid driver's license and a clean record